



RAKSHAKANATHAN A N

My Contact :

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📍 #151, 3rd Main, 4th Cross, Next to Sai Baba Temple, Jakkasandra, Koramangala 1st Block, Bengaluru, Karnataka - 560034 India

Education Qualification:

- B.COM (Bachelor of Commerce)
Bangalore University, GFGC HSR Layout, Bengaluru, Karnataka - 560102, India
75%
Completed in 2022
- PUC (12th STD)
St. Francis PU College, Koramagala, Bengaluru, Karnataka - 560034, India
68%
Completed in 2019
- S S L C (10th STD)
Seema English School, Koramangala, Bengaluru, Karnataka - 560034, India
78%
Completed in 2017

Technical Skills:

- Basic Computer Skills
- MS-Word
- MS-Excel

Personal Details:

Date of Birth : 17/10/2001

Gender : Male

Marital Status : Single

Nationality : Indian

Objective:

To Learn, Grow & Achieve given Objectives with Determination and Spirit of Excellence. Also, to Contribute towards the Improvement of Work Culture and Growth of the Organization.

Experience:

Account Manager | Distribution Department (B2B)
Vyapar - Billing & Accounting Software, 150/2 Enzyme Diamond, 1st Sector, HSR Layout, Bengaluru, Karnataka - 560102, India

March, 2023 - Present

Key responsibilities:

- Overseeing Partner Account Operations within the Distribution Department, Encompassing tasks such as Partner Onboarding, Addressing Inquiries, Processing Orders, and Ensuring Prompt and Satisfactory Fulfilment of Partner requirements
- Identifying and Cultivating Potential Partners, Fostering Relationships through Activities like Networking, Data gathering, Presentations and Promotional efforts.

- Compiling Daily, Monthly, and Quarterly Reports detailing Sales Achievements, Customer Contentment, and Vital Performance Metrics.

Certificates:

- Internship with IFORTIS WORLDWIDE as a Marketing & Sales Trainee.
- Building Creative Confidence by INFOSYS.
- Time Management by Harvard ManageMentor.

Key Strengths:

- Self-motivated
- Quick Learning
- Practical Thinking
- Problem Solving Skills
- Flexibility & Adaptability
- Good Verbal & Written Communication
- Willing to take Challenges

Languages Known:

English, Hindi, Kannada, Tamil & Malayalam

Hobbies:

Travelling & Exploring, listening Music, watching Movies, Drawing & Playing Kabaddi.

Declaration: I hereby declare that all the above-mentioned details are true to best of my knowledge.