

Curriculum Vita

OBJECTIVE:

To have a challenging career in an organization that recognizes & values individuals' contribution & which also provides opportunity to be creative, proactive & projective for continuous growth & advancement.

EDUCATIONAL QUALIFICATION:

Degree/Certificate	Institute/University	Year of passing
Graduation - B.Com	BHADRA MANAGEMENT STUDIES, DAVANAGERE	2015
Intermediate - CEC	ATHANI PU COLLAGE, DAVANGERE, KARNATAKA.	2012
10 th Standard - Others	B.M.G HIGH SCHOOL, CHALLAKERE KARNATAKA.	2010

PROJECT DETAILS:

TITLE: RAYBAN

DESCRIPTION:

I have learned management system how it works, system, Customer, Marketing, sales, promotion department, Day flow of work

KEY SKILLS:

- Strong interpersonal skills.
- Organized and determined persistent person.
- Good and effective communication and negotiation skills, leadership.
- Proactive and Team player.
- Time management.

PROFESSIONAL EXPERIENCE:



LENSIGHT

Designation : Sales Executive
Department : Sales
Place : DAVANGERE

ROLES & RESPONSIBILITY:

- Sells products by establishing contact and developing relationships with prospects, recommending solutions.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Contributes to team effort by accomplishing related results as needed.

RBL BANK

Designation : Executive
Department : Sales
Place : Davangere

ROLES & RESPONSIBILITY:

- Conducting market research to identify selling possibilities and evaluate **customer** needs. Actively seeking out new sales opportunities through cold calling, networking, and social media. Setting up **meetings** with potential clients and listening to their wishes and concerns.
- Are responsible for motivating and advising their reps to improve their performance, as well as hiring and training new **sales** representatives. Achieve their objectives through effective planning, setting **sales** goals, analyzing data on past performance, and projecting future performance.
- Primary job **responsibilities** of an **area sales manager** would include Managing, training, and motivating existing **sales** team to drive revenue growth.



AYRO RETAIL SOULATION PVT

Designation : Assistant Manager
Department : Business Development
Place : Karnataka & Primary Davangere

ROLES & RESPONSIBILITY:

- Primary role is to handle team members & Building Network in the locations allotted under my areas & also have a good communication with my team on every day basis with the team members.
- Meeting distributors & getting them onboarded on platform & experiencing the feel of online business.
- Retailer registration/onboarding & increasing the users on the platform is the core responsibility.
- Opening new areas is every month core work.
- Increasing the demand in the market for the app & other products via app is the work process.

COMPUTER KNOWLEDGE:

- Microsoft Office (PowerPoint most mentioned)
- Spreadsheet software.
- **Human Resource** Information System (HRIS)
- Personnel Management.
- Facilities management.
- Customer relationship management (CRM)



PERSONAL PROFILE:

NAME : RAGAVENDRA H G
FATHER NAME : Mr. GOPAL H S
Address : 3rd Main, 7th Cross, Vinobha nagar, Davangere - 577006
Date of Birth : 20-02-1995
Nationality : Indian
Marital Status : Single
Gender : Male
Languages Known : Kannada, English and Hindi
Email ID : raghurachall20@gmail.com
Contact Number : 8722444741

DECLARATION:

I do hereby declare that the above given information is true and correct to the best of my knowledge.

Date:

PLACE:

[RAGAVENDRA H G]

