

Bangaru Reddy Kiran

Account Manager | Business Development Executive.

bangarureddykiran@gmail.com

Phone No: 91+ 7382915450

SUMMARY

With over 3 years of experience in sales leadership, I excel in strategic planning, client relations, and market expansion. My career is highlighted by consistently exceeding sales targets and driving team success. Eager to bring top-tier negotiation, team leadership, and business development skills to a dynamic sales.

EXPERIENCE

Account Manager - 2023-2025-Present.
Klimas India, Pvt Ltd. Hyderabad.

- Developed and maintained strong client relationships, ensuring high levels of satisfaction and retention.
- Managed a portfolio of accounts, consistently exceeding sales targets and driving revenue growth.
- Collaborated with cross-functional teams to deliver tailored solutions that met client needs and objectives.
- Analyzed client performance metrics and provided insights for continuous improvement.
- Successfully coordinated and executed client projects, ensuring timely delivery and alignment with client expectations.

Business development executive - 2022-2022 .

Uni Orbit Technologies Hyderabad.

- Identified and pursued new business opportunities, leading to a increase in sales over.
- Conducted market research to develop targeted strategies and enhance client acquisition efforts.
- Cultivated and maintained relationships with key stakeholders, driving partnerships that expanded market presence.
- Collaborated with the marketing team to create campaigns that effectively promoted products and services.
- Presented product offerings to potential clients, successfully closing deals and achieving quarterly targets.

EDUCATION

B.Tech(Mechanical)

Jawaharlal Nehru Technological University Anantapur
2016-2020

SKILLS

- Sales management
- Sales process
- Interpersonal
- Client Relationship
- Sales Development

Hobbies and Interest

Travelling
Watch Movies
Music
Cooking

Hobbies and Interest

- Travelling
- Watch movies
- Music
- Cooking

Languages

- Hindi
- Telugu
- English

Personal Profile

Date of Birth: 19/01/1999
Nationality: Indian
Address : 6-1-583/3/9/2rt,flat-102,
Marut Nagar, opt Hanuman temple,
Khairtabad, Hyderabad 500004.

Declaration

Personal Profile

Date of Birth: 19/01/1999
Nationality: Indian
Address : 6-1-583/3/9/2rt,flat-102,
Marut Nagar, opt Hanuman temple,
Khairtabad, Hyderabad 500004.

Declaration

I hereby declare that the above written particulars are true to my knowledge and belief.

Place: Hyderabad

Date:

Bangaru Reddy Kiran